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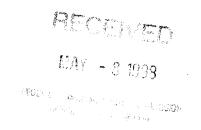
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May 8, 1998

Ms. Magalie Roman Salas Secretary - Federal Communications Commission 1919 M Street, N.W. Room 222 Washington, D.C. 20554

RE: CC Docket Nos. 96-45 and 97-160

Dear Ms. Salas,



On May 7, 1998 Brian Staihr and Pete Sywenki of Sprint met with Chuck Keller, Richard Smith, Don Stockdale, Brad Wimmer, Brian Clopton, Bob Loube, Natalie Wales, Craig Brown, Mark Kennett, and Bill Sharkey of the FCC with regard to the above referenced dockets. The purpose of the meeting was to discuss the cost proxy models currently under consideration for Universal Service. Specifically, we 1) addressed the HAI Model Sponsors (HMS) May 5, 1998 ex parte submission, 2) provided additional data and information (attached to this letter) regarding the understatement of required distribution facilities in the HAI model, 3) discussed the need for access to the clustering data and methodology underlying the current version of the HAI model as well as access to any ongoing model revisions, 4) discussed alternative model approaches to building distribution plant to geocoded customer locations and alternatives for surrogate locations where geocoding is not avalilable, and 5) discussed the need for the Commission to assume control over any further model developments that it decides are necessary.

With respect to the HMS May 5, 1998 ex parte, despite the HMS continued efforts to downplay the significance of the flaw in their clustering algorithms and distribution module, the data and facts continue to reveal otherwise. The attached information illustrates that the problem is neither isolated nor small, but is pervasive and significant. Also, a review of the data on the diskette provided with the HMS ex parte further reveals the magnitude of the flaw. The data shows that for 424 out of 496 or 85% of the clusters for which data was provided, the HAI model builds less distribution plant than would be necessary just to simply connect the customer location points in the cluster. The total distribution route shortfall for these 424 clusters is over 7 million feet. For the lowest density clusters (those with 5 or fewer lines per square mile), the HAI model underbuilds in 115 out of 122 or 94% of the clusters. In these clusters, the total shortfall is over 3.7 million feet with an average shortage of more than 32,000 feet per cluster.

There can be no doubt that this causes a sizeable understatement of costs, particularly in sparsely populated rural areas.

With respect to HMS proposed revisions to "improve" upon the current clustering algorithms, while it may provide a minimal amount of incremental "improvement" over the current version, it would not actually fix the problem. The proposal would still result in a significant shortfall in required distribution. As long as customer dispersion is condensed in any way, such as converting polygons to rectangles or building cable only to the inside boundaries of perimeter lots as is done in the HAI model, underestimation of required cable will occur (see Sprint's April 29, 1998 ex parte submission). Therefore, contrary to the HMS assertions that it has a "simple" solution, the problem remains.

The original and three copies of this notice are being submitted to the Secretary of the FCC in accordance with Section 1.1206(b)(1) of the Commission's rules. If there are any questions, please call.

Sincerely,

Att. Syntan.

Pete Sywenki

Attachment

cc:	Craig Brown	Brian Clopton	Chuck Keller	
	Mark Kennett	Bob Loube	Bill Sharkey	
	Richard Smith	Don Stockdale	Natalie Wales	
	Brad Wimmer			

The Hatfield (HAI) Model 5.0a and the Underbuilding of Distribution Plant

Sprint has previously filed documents with this Commission in which we provided evidence demonstrating how customer locations are distorted in the Hatfield Model and how the resulting distribution plant built by the Model falls far short of that which would be required to construct a functioning telephone network.

That information was created after an initial (and incomplete) examination of a portion of the HAI's underlying data, which is the property of PNR & Associates.

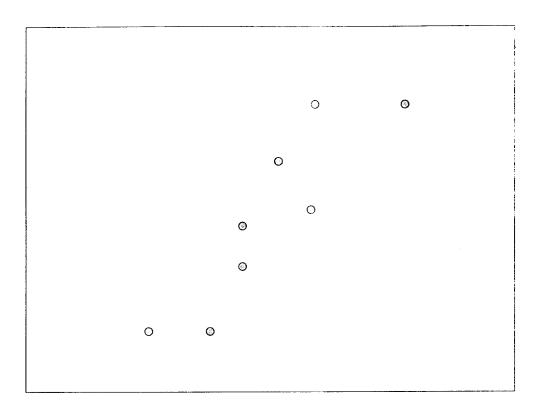
To date, Sprint has been denied further access to that data by the HAI Sponsors. As a result, we have not been able to provide a more extensive set of evidence revealing the magnitude of this flaw.

Now, however, Sprint has conducted an analysis using only data taken directly from the HAI Model itself. This analysis provides a sense of the magnitude and frequency with which HAI under-builds the local telephone network, particularly with regard to rural areas (which are of highest concern for universal service issues).

On the following pages, we list several facts and diagrams regarding the HAI's Preprocessing, Clustering and Loop Construction. Following this, we provide sample tables showing such results as...

For a cluster in	The <u>required</u> distribution cable (in feet) is	And the Hatfield Model builds a total of
Nevada Bell region	More than 15,323	Less than 1,000
GTE/Contel region	More than 15,402	Less than 2,100
Citizens Tel. region	More than 30,863	Less than 1,700
Sprint region	More than 27,534	Less than 10,100

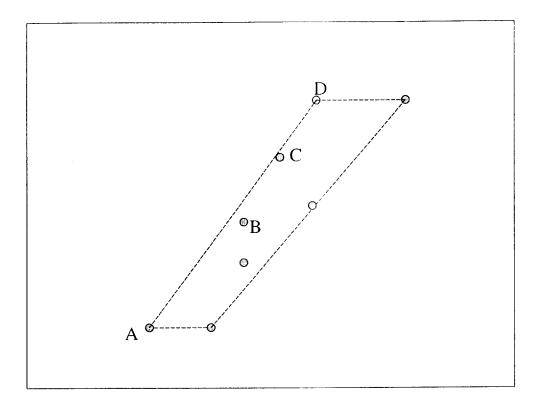
As the following pages show, this flaw permeates the HAI Model results for customers in rural locations, and seriously impacts the cost estimates produced by the model.



Facts Regarding the Hatfield Model's Preprocessing, Clustering and Loop Construction.

#1. Sets of customer locations are grouped together to form clusters. The points above represent such a set. These locations may be all actual locations (obtained from geocoding), or all surrogate locations (placed on a CB perimeter), or some combination of both.

These points are grouped together according to the criteria listed in the HAI Model Methodology.

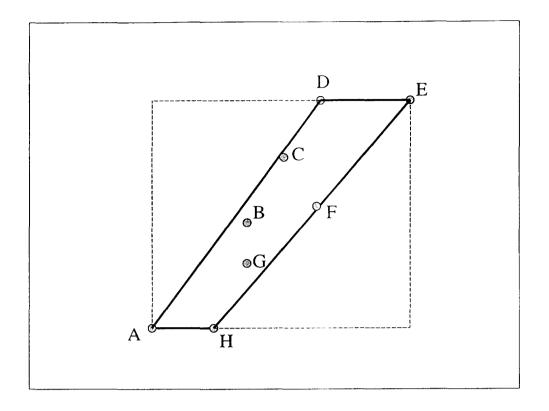


Facts Regarding the Hatfield Model's Preprocessing, Clustering and Loop Construction.

#2. The original points in cluster are surrounded by what is called the cluster's "convex hull". It is the dotted line above.

[All interior angles in a convex hull must be less than 180°, which is why the dotted line from A to D doesn't "angle in" to pick up point B. Doing so would result in an interior angle greater than 180°.]

The area within this convex hull is measured, and retained. In this example, the area of the convex hull is 1.9 square miles. (setting 1 inch = 1 mile.)

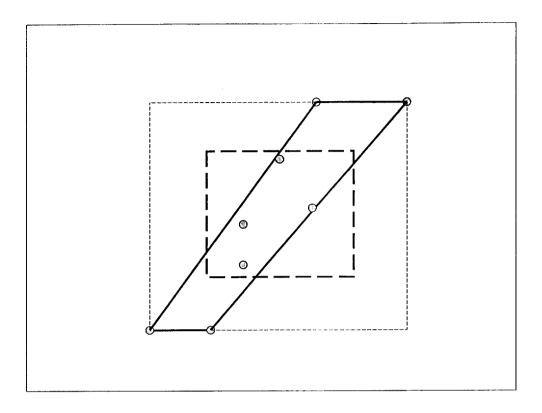


Facts Regarding the Hatfield Model's Preprocessing, Clustering and Loop Construction.

#3. The HAI Model next takes what is called the minimum bounding rectangle of the polygon. That is the rectangle (or square) which contains the furthest points N,S,E, and W. In this example, points D & E are northernmost, points A & H are southernmost, point A is farthest west and point E is farthest east.

The height of this rectangle over the width is the **aspect** ratio. In this example, the aspect ratio is approx. 0.9.

The HAI clustering uses this aspect ratio to convert the original polygon to a rectangle. This new rectangle will maintain the **area** of the original polygon (1.9 square miles) but will have the **shape** of the minimum bounding rectangle.

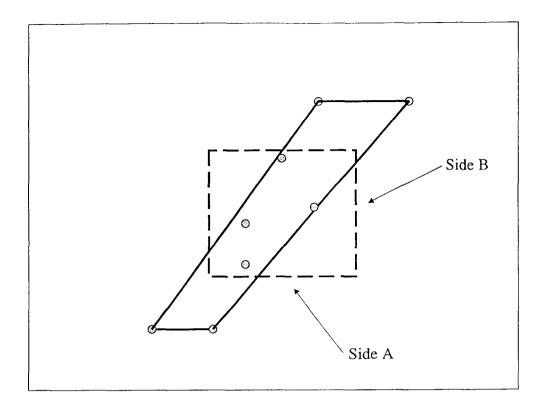


Facts Regarding the Hatfield Model's Preprocessing, Clustering and Loop Construction.

#4. The picture above displays the original polygon converted to a rectangle (the smaller rectangle with the dashed line.) This has the area of the original polygon, and the aspect ratio of the minimum bounding rectangle.

It is this smaller rectangle that actually enters the HAI Model, and will be discussed below. (For ease of exposition, the following pictures omit the larger, minimum bounding rectangle.)

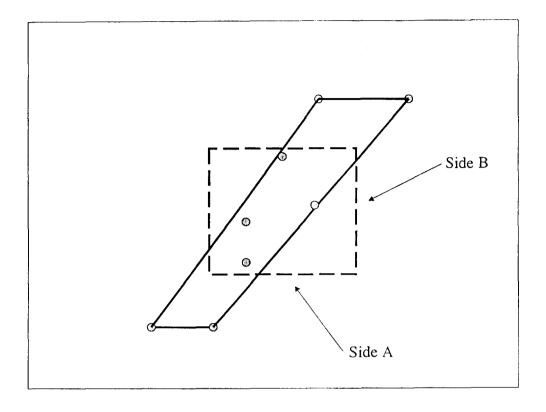
We will refer to the smaller rectangle as the "reduced rectangle".



Facts Regarding the Hatfield Model's Preprocessing, Clustering and Loop Construction.

#5. The HAI Model provides a user with the area of this reduced rectangle, as well as the aspect ratio. From these two pieces of information, it is straightforward to calculate the length of the rectangle's sides (shown above as Side A and Side B).

For the remainder of this discussion, the distance of Side A added to the distance of Side B will be referred to as the **height-plus-width**, measured in feet. This height-plus-width measure can be thought of as one half the perimeter of the reduced rectangle. It is this measure that is used in the following analysis.



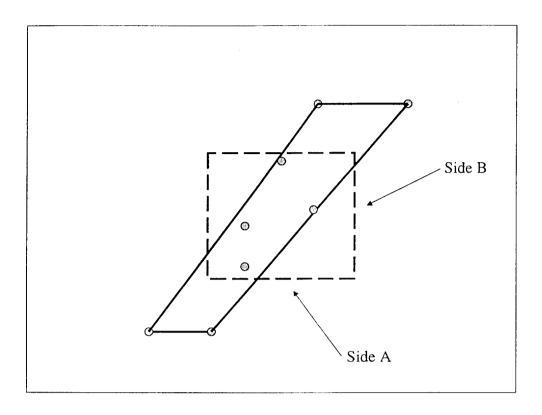
Facts Regarding the Hatfield Model (cont.)

#6. The HAI Model claims to build distribution cable to all locations in a cluster. However, initial analysis of the actual locations used in Nevada indicates that the HAI Model falls far short of building enough cable to connect all locations.

To measure the exact extent of this **underbuilding**, it is necessary to know actual point locations, in order to calculate the amount of required distribution cable (which is simply the shortest distance between all points).

To date, AT&T has not allowed these calculations to take place. In lieu of this analysis, it is still possible to obtain an imperfect measure (a grossly <u>understated</u> measure) of the degree to which the HAI Model underbuilds distribution plant.

This measure will use the height-plus-width, described earlier.

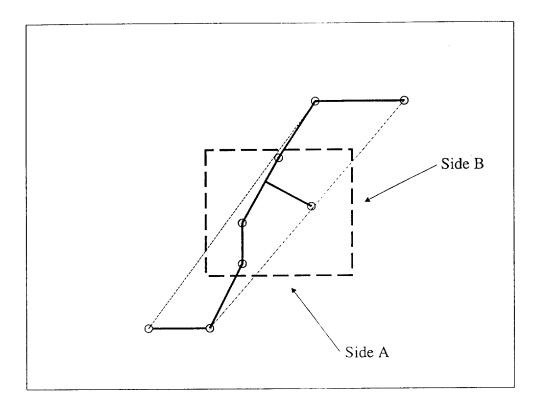


#7. Simply stated, it is **mathematically impossible** for the distance connecting all points in a cluster to be less than the height-plus-width. (A detailed explanation of this fact follows in an Appendix.)

Therefore, it is also impossible for the actual required distribution cable in any cluster to be less than the height-plus-width.

Any cluster for which the HAI Model produces an amount of distribution cable that is less than the height-plus-width is a cluster that the HAI Model underbuilds.

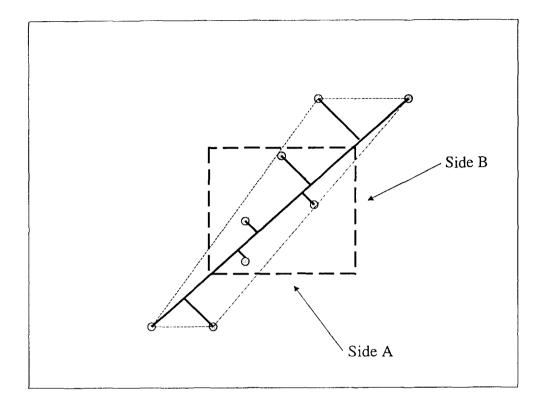
IMPORTANT: Height-plus-width does NOT represent the required amount of cable. It represents a distance that is *less than* the required amount of cable. Therefore, a cluster with a distribution length greater than the height-plus-width distance is not necessarily a cluster with sufficient distribution cable.



Above, and on the following pages, <u>for illustrative</u> <u>purposes only</u>, are examples of potential distribution layouts. In every case, the amount of cable required to connect all customers dramatically exceeds the height-plus-width distance.

For example, in the picture above the total **height-plus-width** distance is less than 2.87 miles.

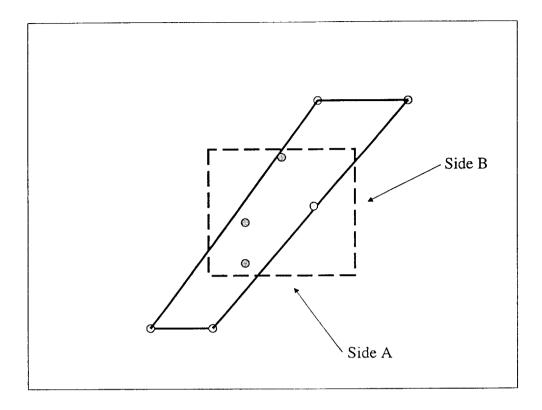
The distance connecting the points shown above (the solid lines) is over 4.25 miles.



example, for illustrative purposes only

In the picture above the total **height-plus-width** distance is less than 2.87 miles.

The distance connecting the points shown above (the solid lines) is over 5 miles.



In the tables that appear on the following pages, we list (by company) a sample of some of the clusters for which the HAI Model underbuilds distribution cable.

The tables are only samples, not a complete listing. For example, the Nevada Bell table lists only 25 clusters, but our analysis discovered over 200 clusters in Nevada Bell region that fell short.

Only main clusters are listed, to avoid any potential confusion caused by the treatment of outliers.

The tables list the total distribution the model builds as well as the height-plus-width distance.

Keep in mind that the height-plus-width distance measure is itself insufficient to connect all customers. So the cable shortages that appear on the following tables actually understate the amount by which HAI underbuilds.

SAMPLE OF NEVADA BELL MAIN CLUSTERS WITH DISTRIBUTION UNDER BUILT BY HAI 5.0

Note: Sum of height and width is less than the actual minimum amount of cable needed to connect points within the cluster.

WIRE	CLUSTER	TOTAL	SUM	ACTUAL MAIN
CENTER		LINES	HEIGHT	CLUSTER
			AND	DISTRIBUTION
			WIDTH	BUILT BY HAI
BTMTNV11	C019.	8	27,059	9,182
BTMTNV11	C018.	6	25,441	620
BTMTNV12	C001.	16	1,367	530
CSTVNV11	C003.	5	30,618	0
DKWRNV11	C001.	10	2,343	850
EMPRNV11	C002.	6	9,588	1,982
EMPRNV11	C016.	5	12,981	5,317
EMPRNV11	C014.	5	10,411	639
EMPRNV11	C015.	6	12,803	1,236
EMPRNV11	C012.	5	13,053	1,440
EMPRNV11	C008.	6	16,141	4,251
EMPRNV11	C010.	6	14,643	2,557
EMPRNV11	C004.	6	18,941	5,290
EMPRNV11	C013.	5	15,323	986
EMPRNV11	C001.	8	22,181	2,259
GABBNV11	C005.	8	17,712	6,009
GABBNV11	C002.	11	27,399	13,316
IMLYNV12	C021.	9	11,783	1,048
IMLYNV12	C030.	11	19,734	8,198
IMLYNV12	C023.	12	17,182	5,174
IMLYNV12	C022.	5	20,768	6,006
IMLYNV12	C018.	16	32,952	17,161
IMLYNV12	C029.	5	20,899	3,105
LVLCNV11	C008.	24	27,885	16,117
MCGLNV11	C003.	8	18,075	4,828

In total for Nevada Bell the HAI 5.0 model under builds distribution in 83% of the main clusters in the 0-5 density range, and 35% of the main clusters in the 6-100 density range. These two density zones represent the vast majority of clusters for which universal service funding is needed.

SAMPLE OF CITIZENS MAIN CLUSTERS WITH DISTRIBUTION UNDER BUILT BY HAI 5.0

Note: Sum of height and width is less than the actual minimum amount of cable needed to connect points within the cluster.

WIRE	CLUSTER	TOTAL	SUM	ACTUAL MAIN
CENTER		LINES	HEIGHT	CLUSTER
			AND	DISTRIBUTION
			WIDTH	BUILT BY HAI
ELKONVXF	C001.	5	5,523	0
GLFDNVXF	C001.	11	33,576	9,305
GLFDNVXF	C008.	10	36,877	9,579
JGGSNVXF	C001.	5	16,258	659
JGGSNVXF	C003.	5	19,747	6,062
MTLLNVXF	C002.	5	35,490	5,035
RBVYNVXG	C005.	5	11,018	221
RBVYNVXG	C006.	7	27,970	4,054
RBVYNVXG	C002.	10	14,381	6,135
RBVYNVXG	C001.	6	33,397	7,032
RBVYNVXG	C004.	5	27,976	8,820
RBVYNVXG	C003.	7	33,442	10,669
SLVPNVXF	C004.	8	30,863	1,632
SLVPNVXF	C003.	6	26,779	6,519
SLVPNVXF	C005.	6	31,660	7,026
SLVPNVXF	C001.	5	28,496	13,728
SLVPNVXF	C002.	15	30,798	14,813
TNPHNVXB	C004.	14	21,497	8,191
TNPHNVXB	C003.	18	31,784	12,272
WLLSNVXF	C005.	6	8,803	1,020
WLLSNVXF	C009.	6	11,280	1,469
WLLSNVXF	C008.	8	16,085	4,371
WLLSNVXF	C002.	7	21,066	4,722
WLLSNVXF	C012.	5	17,446	5,467
WLLSNVXF	C003.	8	23,745	6,288
WLLSNVXF	C010.	8	25,634	6,737
WLLSNVXF	C001.	8	25,616	6,981
WLLSNVXF	C004.	9	24,697	7,979

In total for Citizens the HAI 5.0 model under builds distribution in 78% of the main clusters in the 0-5 density range, and 25% of the main clusters in the 6-100 density range. These two density zones represent the vast majority of clusters for which universal service funding is needed.

SAMPLE OF CONTEL MAIN CLUSTERS WITH DISTRIBUTION UNDER BUILT BY HAI 5.0

Note: Sum of height and width is less than the actual minimum amount of cable needed to connect points within the cluster.

WIRE	CLUSTER	TOTAL	SUM	ACTUAL MAIN
CENTER		LINES	HEIGHT	CLUSTER
			AND	DISTRIBUTION
			WIDTH	BUILT BY HAI
GVRSNVXF	C001.	25	30,872	25,385
GVRSNVXF	C006.	38	20,123	13,681
GVRSNVXF	C002.	6	15,953	3,502
JKVYNVXF	C003.	6	600	0
JKVYNVXF	C004.	22	22,777	12,399
SMTHNVXF	C004.	9	17,151	4,992
SMTHNVXF	C001.	24	31,387	24,897
SMTHNVXF	C002.	21	34,399	27,494
SMTHNVXF	C009.	5	15,402	2,077
SMTHNVXF	C005.	23	33,701	26,637
SMTHNVXF	C010.	30	36,630	30,824
STLNNVXF	C002.	5	1,825	340
TPLKNVXA	C005.	6	16,421	2,611
TPLKNVXA	C001.	11	17,934	9,144
TPLKNVXA	C004.	14	23,843	8,404
TPLKNVXA	C007.	36	29,123	25,066
YRTNNVXA	C002.	12	10,374	1,278
YRTNNVXA	C001.	7	24,736	5,534
YRTNNVXA	C004.	11	13,555	6,252
YRTNNVXA	C007.	24	16,328	12,728
YRTNNVXA	C003.	25	33,717	31,535
YRTNNVXA	C015.	15	13,756	4,873
YRTNNVXA	C014.	21	31,737	18,940

In total for Contel the HAI 5.0 model under builds distribution in 59% of the main clusters in the 0-5 density range, and 28% of the main clusters in the 6-100 density range. These two density zones represent the vast majority of clusters for which universal service funding is needed.

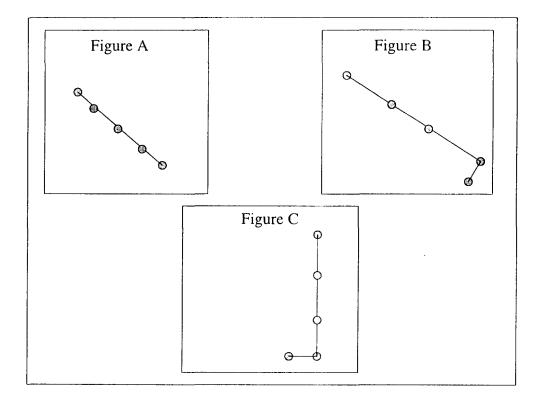
SAMPLE OF CENTEL MAIN CLUSTERS WITH DISTRIBUTION UNDER BUILT BY HAI 5.0

Note: Sum of height and width is less than the actual minimum amount of cable needed to connect points within the cluster.

WIRE	CLUSTER	TOT	SUM	ACTUAL MAIN
CENTER		LINES	HEIGHT	CLUSTER
			AND	DISTRIBUTION
			WIDTH	BUILT BY HAI
JEANNVXF	C005.	7	7,304	156
JEANNVXF	C007.	7	5,161	415
JEANNVXF	C003.	12	19,474	5,045
JEANNVXF	C004.	9	21,503	6,871
JEANNVXF	C012.	8	20,443	8,105
JEANNVXF	C008.	25	28,052	9,196
JEANNVXF	C006.	9	27,534	10,076
JEANNVXF	C001.	14	28,806	10,456
JEANNVXF	C013.	9	27,206	16,637
MTCHNVXF	C015.	5	2,407	605
MTCHNVXF	C001.	9	17,683	5,234
MTCHNVXF	C005.	9	14,125	6,001
MTCHNVXF	C009.	9	13,076	6,140
MTCHNVXF	C002.	8	12,828	6,407
MTCHNVXF	C010.	10	15,741	7,901
MTCHNVXF	C016.	9	17,126	8,918
MTCHNVXF	C008.	11	23,719	13,094
MTCHNVXF	C013.	12	27,597	14,784
NLSNNVXB	C002.	7	23,230	8,741
SRCHNVXF	C003.	7	10,607	2,338
SRCHNVXF	C002.	7	10,567	3,491
SRCHNVXF	C006.	14	29,717	9,897
SRCHNVXF	C011.	13	35,069	12,499
SRCHNVXF	C010.	11	30,164	15,558
SRCHNVXF	C009.	22	30,094	16,373

In total for Centel the HAI 5.0 model under builds distribution in 78% of the main clusters in the 0-5 density range, and 28% of the main clusters in the 6-100 density range. These two density zones represent the vast majority of clusters for which universal service funding is needed.

Appendix: Why it is Mathematically
Impossible for the Distance Connecting All
Points in a Cluster to be Less than the
Height-Plus-Width of the Reduced Rectangle.



All main clusters must have 5 points (see HAI Documentation).

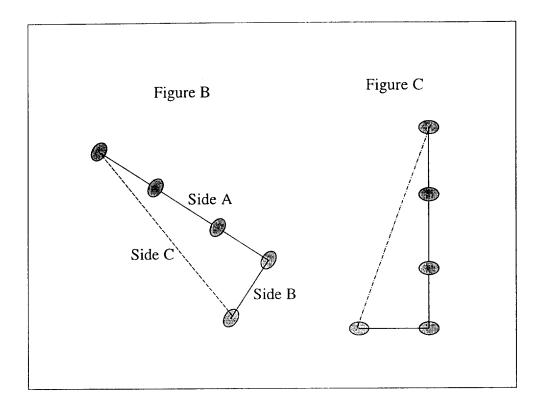
In Figure A, all points fall into direct line. By definition this cluster has no area. Impossible to create convex hull.

In Figures B and C, it is possible to create polygons having convex hull and area.

Although original polygons in Figures B and C will be identical, minimum bounding rectangles will be dramatically different (see following pages).

These two figures (B&C) will be used to illustrate fact that height-plus-width of reduced rectangle can only be less than minimum distance required to connect all points.

All other polygons can be viewed as variations of Figures B and C.



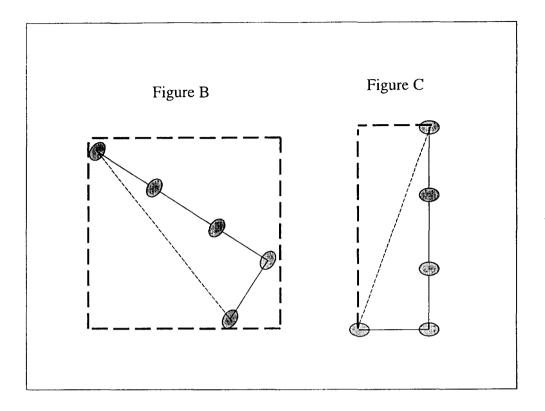
Area of both polygons is identical, approximately 0.71 square miles (where 1 inch = 1 mile).

Approximate Lengths of Sides (for future reference)-

Side A: 2.06 miles (10,900 feet)

Side B: 0.69 miles (3,630 feet)

Side C: 2.19 miles (11,550 feet)

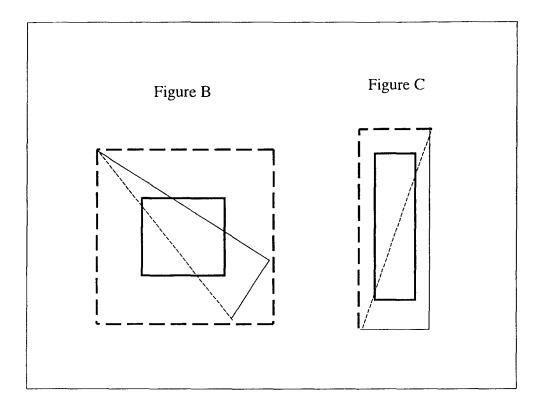


Minimum bounding rectangles for each polygon are dramatically different. Each will produce a different aspect ratio, and a differently shaped reduced rectangle.

Recall, aspect ratio is height over width.

Aspect Ratio of Figure B is approximately 1.

Aspect Ratio of Figure C is approximately 3.



Facts Regarding the Hatfield Model (cont.) (points removed for ease of exposition)

Picture above shows the corresponding reduced rectangle (heavier lines) for each of the original polygons.

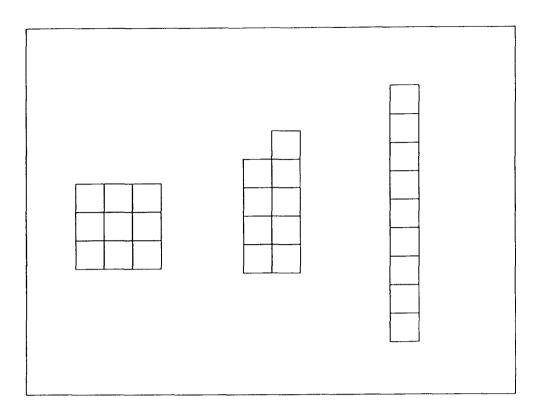
Each reduced rectangle has the same exact area, which is exactly equal to the area of the original polygon, 0.71 square miles.

However the distance figures "height-plus-width" can differ significantly.

Figure B, the reduced rectangle that appears more square-like, has height-plus-width distance of 1.68 miles.

Figure C, the more elongated figure, has a height-plus-width distance of 1.94 miles.

This illustrates a basic tenet of geometry discussed on the following page...



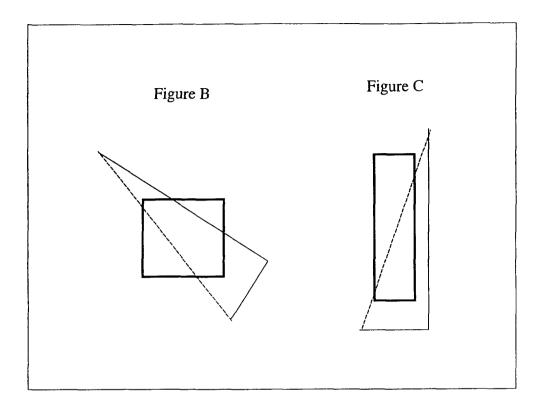
If two polygons have the same area, the measure of the perimeter will be shortest for the polygon which most closely approaches the shape of a square.

This is illustrated above using three polygons with identical area (9 square miles if 1 box = 1 square mile).

The figure on the far left has a perimeter distance of 12 miles. The figure on the far right has a perimeter distance of 20 miles. The figure in the center has a perimeter distance of 14 miles.

Implications for the HAI Model:

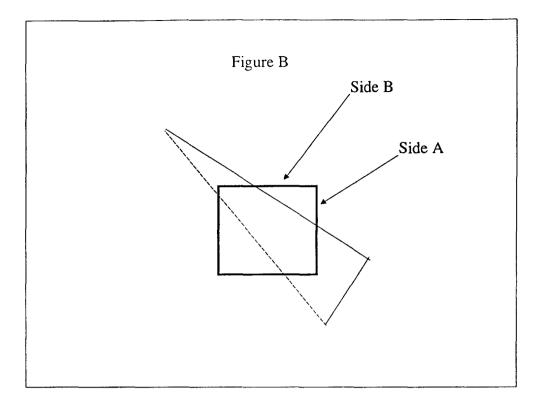
Whenever the convex hull of an original cluster is converted to the reduced rectangle (with identical area), it becomes relatively more square-shaped. Consequently, the perimeter measure decreases in every case.



In the figures above, the perimeter of reduced rectangle B is less than the perimeter of reduced rectangle C. But the perimeters of **both** reduced rectangles are less than the perimeters of the original polygons (which are identical).

The distance measure height-plus-width represents exactly one half the perimeter of (any) reduced rectangle. By definition and the result above, this is less than one half the perimeter of the original polygon.

It is geometrically impossible to connect the bounding points of any polygon (not to mention any interior points) with only one half the distance of the perimeter. Consequently, it is also impossible to connect the same points with less than one half the perimeter distance.



Implication of Hatfield Model Results:

Any main cluster in which the Total Distribution built falls short of the distance of side A plus side B is a cluster in which the model falls short of building a functioning, operable network. Total Distribution is measured: [(Hatfield Distribution Module, Calculations Worksheet Cell BU minus Cell CQ (outlier road distance)]

There is no exception to the rule that it is geometrically impossible to connect the bounding points of any polygon with only one half the distance of the perimeter.

There is, however, one rare exception to the rule that the polygon perimeter is reduced when it is converted to the reduced rectangle. This occurs when the polygon is exactly the size and shape of the minimum bounding rectangle. This is discussed below...